

CAPE CHARLES, VA MAIN STREET, INC.  
Work Session with Fundraising Subcommittee  
April 16, 2019  
Cape Charles Library, 6:00 PM

1. Call to Order: Roll Call

2. Order of Business:

- A. Update Fundraising Methodologies from Members
  - a. Local Businesses merged with Corporate/Industrial/Financial
  - b. Review comments on potential donation/giving letter, *Cape Charles Main Street in Motion*.
  - c. Foundations
  - d. Grants
  - e. Events
  - f. Fundraising Work Plan comments/review
  - g. Annual Campaign discussion

3. Motion to Adjourn